

Office locations:
 Beloit: 785-738-3597
 Lincoln: 785-524-4432
 Mankato: 785-378-3174
 Osborne: 785-346-2521
 Smith Center: 785-282-6823

2020 Leasing Arrangements Survey Summary

Special points of interest:

- Each county in the Post Rock Extension District (Jewell, Lincoln, Mitchell, Osborne and Smith) conducted a leasing survey.
- This report is a summary of the results that were compiled.
- If you would like the summary reports from each of the counties, the summarized reports are available on the Post Rock Extension District website: www.postrock.ksu.edu.
- Additional resources for leasing arrangement information includes the K-State Research and Extension Agriculture Economics Department (www.agmanager.info) and the NC Farm Management Extension Committee (www.aglease101.org).

Collection Process

The Post Rock Extension District conducted a **Leasing Arrangements Survey** in the counties of Jewell, Lincoln, Mitchell, Osborne, and Smith counties. This was completed in November/December 2020.

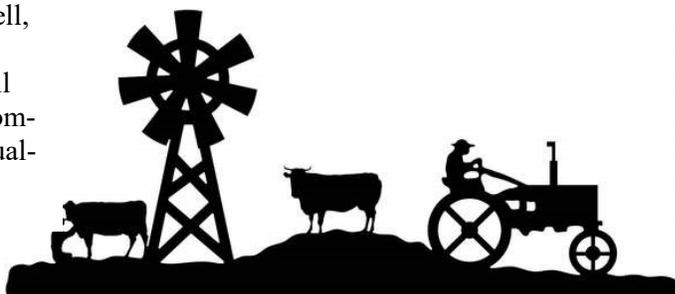
Each county randomly mailed/emailed 50-75 surveys to landowners/tenants in each of the county townships.

The “online” surveys were also conducted in Jewell, Lincoln, Mitchell, Osborne and Smith counties and were summarized with the overall report. The surveys were then compiled and summarized in individualized county reports.

Content of Fact Sheet

The fact sheet contains summarized survey data from each of the county leasing surveys. The summarized data includes compiling each of the averages, from each of the five counties, along with providing averages for the entire district.

The different components of the survey included arrangements for dryland cropland, crop share and cash rent leases, pasture, crop residue/forage and recreational hunting. The summarized data includes averages for the entire Post Rock Extension District along with individual counties.



Additional leasing resources

The Post Rock Extension District Leasing Arrangement surveys are only one source of information for leasing arrangements.

Additional leasing arrangements are available from K-State Research and Extension Agriculture Economics Department and the North Central (NC) Farm Management Extension Committee.

- ◆ The **K-State Research and Extension Ag Economics website** is: www.agmanager.info. At this website there are several tools available for the tenant/landowner, including the 2020 Non-irrigated Cash Lease Arrangements in KS publication, along with the Farm Management Guides.

- ◆ The **NC Farm Management Extension Committee** contains a library full of the NC regional lease publications at the following website: www.aglease101.org

The publications provide not only a sample lease form, but explanations of the different leasing arrangements. These include fixed and flexible cash rents and crop share to pasture rental arrangements, farm buildings and livestock facilities.



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Average cash rental rates/acre for 2020 (dryland)

County	Cropland average rent (per/acre)	Pasture Average Rent (per/acre)	Crop Residue Average Rent Per/acre
Jewell	\$79.00 Range: \$60-\$120	\$27.00 Range: \$18-\$42	\$8.75 Range: \$5-\$10
Lincoln	\$67.00 Range: \$55-\$80	\$23.00 Range: \$17-\$30	Not enough responses
Mitchell	\$55.00 Range: \$20-\$70	\$26.00 Range: \$15-\$40	\$11.00 Range: \$5-\$20
Osborne	\$49.00 Range: \$40-\$60	\$17.00 Range: \$9-\$25	\$8.00 Range: \$3-\$10
Smith	\$72.00 Range: \$45-\$120	\$25.00 Range: \$15-\$36	\$11.00 Range: \$7-\$20
Averages	\$64.00	\$24.00	\$9.75

The survey results indicated a sharing cost of the fertilizer, herbicide and the insecticide between the landlord and the tenant.



K-STATE
Research and Extension

Post Rock District

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Crop Share Summary

A component of the survey also included a crop share summary and a summary of how the inputs were divided between the landlord and tenant. The following is a table of the share arrangement average results for corn, grain sorghum, soybeans and wheat. For a complete copy of the results, go to our website: www.postrock.ksu.edu or stop by any Post Rock Extension District Office in Beloit, Lincoln, Man-kato, Osborne or Smith Center.

Share paid to Landlord (percent of all 5 county surveys)

CROP	1/3	2/5 or 25% or 30%
Corn	80%	20%
Grain Sorghum	81%	19%
Soybeans	75%	25%
Wheat	80%	20%

Flexible Cash Rents

Flexible cash rents simply refer to land rental arrangements where the amount of cash rent paid can vary based upon pre-determined factors such as yield or price.

Flexible cash leases are a way of sharing risks of unpredictable markets and yields. There are many types of flex leases.....no one method is right or best in all cases. **COMMUNICATION** is the key to develop effective working relationships between the landlord and the tenant!